POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 0190
MARCH 12, 1990

JANUARY

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1990	1989	Change %	1990	1989	Change %	1990	1989	Change %
Beginning Inventory	1,759,494	1,495,149	17.7%	333,961	265,021	26.0%	2,093,455	1,760,170	18.9%
(+) Production	573,913	842,737	-31.9%	154,058	148,231	3.9%	727,971	990,968	-26.5%
(-) Ending Inventory	1,722,855	1,695,458	1.6%	336,039	285,101	17.9%	2,058,894	1,980,559	4.0%
(=) Total Disappearance	610,552	642,428	-5.0%	151,980	128,151	18.6%	762,532	770,579	-1.0%
(-) Exports	194,959	151,293	28.9%	23,485	38,242	-38.6%	218,444	189,535	15.3%
(=) Disappearance-Canada & United States	415,593	491,135	-15.4%	128,495	89,909	42.9%	544,088	581,044	-6.4%

SEVEN MONTHS (JULY JANUARY) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1989/90	88/89	Change %	1989/90	88/89	Change %	1989/90	88/89	Change %
Beginning Inventory	2,010,651	1,306,[illegible]	53.8%	221,730	160,093	38.5%	2,232,381	1,467,013	52.2%
(+) Production	4,032,688	5,104,603	-21.0%	1,063,001	943,966	12.6%	5,095,689	6,048,569	-15.8%
(-) Ending Inventory	1,722,855	1,695,458	1.6%	336,039	285,101	17.9%	2,058,894	1,980,559	4.0%
(=) Total Disappearance	4,320,484	4,716,065	-8.4%	948,692	818,958	15.8%	5,269,176	5,535,023	-4.8%
(-) Exports	1,589,344	2,124,517	-25.2%	251,662	287,039	-12.3%	1,841,006	2,411,556	-23.7%
(=) Disappearance-Canada & United States	2,731,140	2,591,548	5.4%	697,030	531,919	31.0%	3,428,170	3,123,467	9.8%

MONTH END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

	JUNE	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1989/90	2,232	1,748	2,062	2,142	2,394	2,093	2,059					
FY 1988/89	1,467	1,261	1,494	1,636	1,754	1,760	1,981	2,235	2,367	2,149	2,075	2,232

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

JANUARY 1990

	PRODUCTION		ENDING INVENTORY January 31				DISAPPEARANCE	
	1990	JAN 1989	MINE SITE	OFFSITE	1990	1989	1990	JAN 1989
MURIATE								
Special Standard	10,028	6,755	24,732	11,950	36,682	16,035	5,787	14,423
Standard	164,433	281,680	528,121	184,574	712,695	569,145	159,960	168,182
Chemical	15,344	7,244	10,838	6,139	16,977	7,872	9,685	6,806
Coarse	197,220	273,574	164,776	239,922	464,698	630,761	208,700	216,969
Granular	255,254	317,232	343,261	248,250	591,511	563,617	287,207	255,264
Soluble	81,036	82,031	71,926	78,292	150,218	139,086	57,527	76,221
Sulphates	24,656	22,452	70,763	15,350	86,113	54,043	33,666	32,714
TOTAL	727,971	990,968	1,214,417	844,477	2,058,894	1,980,559	762,532	770,579

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES JANUARY	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1990	JAN 1989	1990	JAN 1989	1990	JAN 1989	1990	JAN 1989	1990	1989
MURIATE										
Special Std	13	-	4,129	16,299	-	-	-	-	4,142	16,299
Standard	25,108	56,980	131,145	101,770	20,364	23,034	603	388	177,220	182,172
Chemical	-	-	-	-	9,508	7,039	225	157	9,733	7,196
Coarse	244,258	241,957	26,850	5,360	-	-	-	-	271,108	247,317
Granular	185,872	188,663	36,179	28,360	-	-	-	-	222,051	217,023
Soluble	43,561	34,999	3,794	10,525	10,765	12,170	-	7,693	58,120	65,387
Sulphates	20,07	13,539	15,508	18,983	650	550	11	-	36,240	33,072
TOTAL	518,883	536,138	217,605	181,297	41,287	42,793	839	8,238	778,614	768,466

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

JANUARY 1990

	PRODUCTION		ENDING INVENTORY January 31				DISAPPEARANCE	
	1990 JAN	1989	MINE SITE	OFFSITE	1990	1989	1990 JAN	1989
MURIATE								
Special Standard	10,028	6,755	24,732	11,950	36,682	16,035	5,787	14,423
Standard	126,142	235,225	425,279	184,599	609,878	454,770	133,089	129,227
Chemical	14,370	7,017	9,394	6,139	15,533	6,861	8,926	5,918
Coarse	186,352	257,593	146,801	299,922	446,723	605,840	194,832	205,366
Granular	181,342	258,558	229,252	235,365	464,617	480,871	220,718	215,332
Soluble	55,679	77,589	71,130	78,292	149,422	131,081	47,200	72,162
TOTAL:	573,913	842,737	906,588	816,267	1,722,855	1,695,458	610,552	642,428

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES JANUARY	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1990 JAN	1989	1990 JAN	1989	1990 JAN	1989	1990 JAN	1989	1990	1989
MURIATE										
Special Std	13	-	4,129	16,299	-	-	-	-	4,142	16,299
Standard	12,650	33,519	129,352	92,455	9,801	14,043	-	-	151,803	140,017
Chemical	-	-	-	-	8,736	6,147	225	137	8,961	6,284
Coarse	230,740	230,596	26,850	5,360	-	-	-	-	257,590	235,956
Granular	123,485	157,352	30,609	18,824	-	-	-	-	154,094	176,176
Soluble	32,273	31,244	3,794	10,525	10,551	11,614	-	7,693	46,618	61,076
TOTAL:	399,161	452,711	194,734	143,463	29,088	31,804	225	7,830	623,208	635,808

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K20)

JANUARY 1990

	PRODUCTION		ENDING INVENTORY January 31				DISAPPEARANCE	
	1990	JAN 1989	MINE SITE	OFFSITE	1990	1989	1990	JAN 1989
MURIATE								
Standard	38,291	46,455	102,842	(25)	102,817	114,375	26,871	38,955
Chemical	974	227	1,444	-	1,444	1,011	759	888
Coarse	10,868	15,981	17,975	-	17,975	24,921	13,868	11,603
Granular	73,912	58,674	114,009	12,885	126,894	82,746	66,489	39,932
Soluble	5,357	4,442	796	-	796	8,005	10,327	4,059
Sulphates	24,656	22,452	70,763	15,350	86,113	54,043	33,666	32,714
TOTAL:	154,058	148,231	307,829	28,210	336,039	285,101	151,980	128,151

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES JANUARY	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1990	JAN 1989	1990	JAN 1989	1990	JAN 1989	1990	JAN 1989	1990	1989
MURIATE										
Standard	12,458	23,461	1,793	9,315	10,563	8,991	603	388	25,417	42,155
Chemical	-	-	-	-	772	892	-	20	772	912
Coarse	13,518	11,361	-	-	-	-	-	-	13,518	11,361
Granular	62,387	31,311	5,570	9,536	-	-	-	-	67,957	40,847
Soluble	11,288	3,755	-	-	214	556	-	-	11,502	4,311
Sulphates	20,071	13,539	15,508	18,983	650	550	11	-	36,240	33,072
TOTAL:	119,722	83,427	22,871	37,834	12,199	10,989	614	408	155,406	132,658